



DRIVEN BY PASSION BUILT ON EXCELLENCE

> 2025 Nine Months Report March



VISION STATEMENT

Our Vision is to be Pakistan's Largest ready mix concrete services company, signing under the prominent projects for tomorrow's world of business, harmonizing, innovative and progressive technology with the Company's experience and excellence in the quality of work.

MISSION STATEMENT

Safe Mix once a dream has shaped into reality, through conviction and untiring efforts to see it grow into a corporate company with one of the principal market clientele.

The aim of the company is to establish a platform for the transfer of foreign technology with forming the basis for further development in Pakistan.





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Condensed Interim Notes To The Financial Statements

COMPANY INFORMATION

BOARD OF DIRECTORS

Mr. Abdus Samad Habib - Chief Executive Officer - Chairman Syed Najmudduja Jaffri Mr. Kashif Habib Director Mr. Ahsan Anis Director Mrs. Anna Samad - Director Mr. Abdul Qadir - Director Mr. Muhammad Siddig Khokhar Director

AUDIT COMMITTEE

Mr. Abdul Oadir - Chairman Mr. Kashif Habib Member Mr. Ahsan Anis – Member

HUMAN RESOURCES & REMUNERATION COMMITTEE

Mr. Muhammad Siddig Khokhar - Chairman - Member Mr. Kashif Habib Syed Najmudduja Jaffri - Member

CHIEF FINANCIAL OFFICER

Mr. Imran Haque

COMPANY SECRETARY

Mr. Dabeer Ullah Sheikh

AUDITORS

RAHMAN SARFARAZ RAHIM IOBAL RAFIO CHARTERED ACCOUTANTS

LEGAL ADVISOR

ADVOCATE AHSAN-UL-HAQ ADVOCATES AND CORPORATE COUNCIL

BANKERS AND FINANCIAL INSTITUTIONS

HABIB METROPOLITAN BANK THE BANK OF PUNJAB BANK ISLAMI PAKISTAN LIMITED BANK ALFALAH LIMITED SUMMIT BANK LIMITED / BANK MAKRAMAH LIMITED MEEZAN BANK LIMITED

REGISTERED OFFICE

Plot # 1, Global Industry, Nusrat Bhutto Colony, North Nazimabad Karachi, Pakistan. Tel: 92 345 2025369 www.safemixlimited.com

SHARES REGISTRAR

THK Associates (Private) Limited Plot # 32-C, Jami Commercial Street 2 DHA Phase VII Karachi

DIRECTORS' REPORT

The Board of Directors of your Company are pleased to present their review report on the condensed interim financial and operational performance of your company for the nine-months ended March 31, 2025.

The financial performance of the Company is as follows:

Particulars	Nine Months Ended Mar-25	Nine Months Ended Mar-24	Quarter Ended Mar-25	Quarter Ended Mar-24
	Rup	ees	Rup	ees
Net Sales	1,120,245,663	946,599,190	440,763,990	384,668,876
Cost of sales	(959,148,268)	(731,582,587)	(388,578,211)	(303,205,730)
Gross Profit / (Loss)	161,097,395	215,016,603	52,185,779	81,463,146
Profit/(Loss) before Taxation	81,583,145	125,444,561	23,306,437	50,196,908
Taxation	(28,665,847)	(39,166,838)	(9,048,236)	(14,228,918)
Profit/(Loss) after Taxation	52,917,298	86,277,723	14,258,201	35,967,990
Earnings / (Loss) Per Share-Basic and Diluted	2.12	3.45	0.57	1.44
and blidted	2.12	3.40	0.57	1.44

During the period under review your Company achieved sales of PKR 1,120.245 million as compared to PKR 946.599 million over the corresponding period resulting in positive variance of 18.34%. This increase in sale is mainly due to increase in number of units sold. The cost of sales for the period was PKR 959.148 million as compared to PKR 731.582 million in the corresponding period depicting a 31.11% increase of cost which is due to the increase in raw material cost and increase in current sales volume. The Gross Margin of the Company for the current period is 14% as compared to 23% in the corresponding period. The administrative and selling expenses for the period stood at PKR 51.024 million as compared to PKR 40.330 million in the corresponding period.

The profit after taxation for the period arrived at PKR 52.917 million as compared to profit after taxation of PKR 86.277 million in the corresponding period.

Future Outlook

We remain cautiously optimistic about our financial outlook, driven by strategic initiatives, operational efficiency, and a focus on sustainable growth. We expect steady revenue growth through market expansion and deeper customer engagement, supported by targeted investments that strengthen our competitive edge and deliver long-term value.

Despite external headwinds, including market volatility and regulatory shifts, we are proactively managing risk and enhancing strategic planning with focused efforts on optimizing cost of sales. We believe the company is well positioned for sustained growth and long-term financial stability.

Acknowledgement

The Management of your Company would like to thank all the shareholders, financial institutions, customers, individuals and staff members who have been associated with the Company for their support and cooperation. Further, we would also like to thank SECP and management of PSX for their continue support and guidance.

For and behalf of the board

Samad Habib

Chief Executive & Director

Syed Najmudduja Jaffri Chairman

Dated: April 25, 2025

CONDENSED INTERIM STATEMENT OFFINANCIAL POSITION

As at March 31, 2025

		Unaudited 31 March 2025	Audited 30 June 2024
ASSETS	Note	(Rup	pees)
Non-current assets Property, plant and equipment Right of use asset - Land Intangibles Long term deposits Long term advances to employees Deferred taxation - net	3	270,417,200 3,319,837 169,004 73,623,500 4,935,160 29,798,697 382,263,398	276,007,874 4,085,953 182,942 23,500 493,546 43,420,333 324,214,148
Current assets Stock-in-trade Stores, spares and loose tools Trade debts Loans and advances Prepayments and other receivables Taxation - net Cash and bank balances Total assets	4 5 6 7 8	29,493,261 20,821,773 389,235,076 26,112,694 13,843,856 55,488,329 25,629,930 560,624,919 942,888,317	29,610,514 15,904,146 347,516,161 7,554,860 3,041,634 30,989,741 46,796,567 481,413,623 805,627,771
EQUITY AND LIABILITIES			
Share capital and reserves Authorized capital 35,000,000 (June 30, 2023: 35,000,000) ordinary share of Rs. 10 each Issued, subscribed and paid up capital Capital reserve Share premium		350,000,000 250,000,000 14,728,576	350,000,000 250,000,000 14,728,576
Revenue reserve Unappropriated profits Non-current liabilities Long term financing - secured Lease liability - ROUA Staff retirement benefits	9	120,582,351 385,310,927 98,016,219 3,072,825 28,607,490	117,665,053 382,393,629 59,304,456 3,771,145 23,225,644
Current liabilities Trade and other payables Advance from customers Current maturity of long term financing Current maturity of lease liability - ROUA Loan from director Unclaimed Dividend Accrued markup Contingencies and commitments	10 9	129,696,534 302,374,509 8,887,555 52,700,762 903,714 60,319,005 300,213 2,395,098 427,880,856	86,301,245 191,651,678 8,925,935 23,392,865 750,486 87,000,000 - 25,211,933 336,932,897
Total equity and liabilities		942,888,317	805,627,771

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Samad Habib CEO

Kashif Habib Director nran Haque

CONDENSED INTERIM STATEMENT OFPROFIT OR LOSS

For the Nine Months and quarter ended March 31, 2025 (unaudited)

		Nine Mon	ths ended	Quarte	r ended
		Unaudited 31 March 2025	Unaudited 31 March 2024	Unaudited 31 March 2025	Unaudited 31 March 2024
	Note	(Ru	pees)	(Ru	pees)
Revenue - net	12	1,120,245,663	946,599,190	440,763,990	384,668,876
Cost of revenue	13	(959,148,268)	(731,582,587)	(388,578,211)	(303,205,730)
Gross profit		161,097,395	215,016,603	52,185,779	81,463,146
Administrative expenses		(47,765,181)	(38,228,961)	(20,877,445)	(17,197,427)
Selling and distribution expenses		(3,259,809)	(2,101,381)	(468,927)	(539,523)
		(51,024,990)	(40,330,342)	(21,346,372)	(17,736,950)
Operating profit		110,072,405	174,686,261	30,839,407	63,726,196
Other expenses		(7,883,495)	(13,230,723)	(1,263,398)	(2,641,943)
Other income		7,972,626	5,295,493	1,405,573	2,185,002
		89,131	(7,935,230)	142,175	(456,941)
Finance costs	14	(28,578,391)	(41,306,470)	(7,675,145)	(13,072,347)
Profit before taxation		81,583,145	125,444,561	23,306,437	50,196,908
Taxation		(28,665,847)	(39,166,838)	(9,048,236)	(14,228,918)
Profit / (loss) after taxation		52,917,298	86,277,723	14,258,201	35,967,990
Earning / (loss) per share - basic and	diluted	2.12	3.45	0.57	1.44

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Samad Habib CEO Kashif Habib Director Imran Haque CFO

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME

For the Nine Months and quarter ended March 31, 2025 (unaudited)

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Nine Mon	ths ended	Quarte	r ended
Unaudited 31 March 2025	Unaudited 31 March 2024	Unaudited 31 March 2025	Unaudited 31 March 2024
(Ru)	pees)	(Rupees)	
52,917,298	86,277,723	14,258,201	35,967,990
-	-	-	_
52,917,298	86,277,723	14,258,201	35,967,990

Profit / (loss) after taxation

for the period

Other comprehensive income

Total comprehensive income / (loss)

Samad Habib CEO Kashif Habib Director mran Haque

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY For the Nine Months ended March 31, 2025 (unaudited)

	Issued subscribed	Capital reserve	Revenue reserve	
	and paid-up capital	Share premium	Accumulated losses	Total
		(Rup	ees)	
Balance as at June 30, 2023 (audited)	250,000,000	14,728,576	9,566,086	274,294,662
Total comprehensive income for the year Nine Months Ended March 31,2024				
- Profit after taxation - Other comprehensive income			86,277,723	86,277,723
	_	_	86,277,723	86,277,723
Balance as at March 31, 2024 (unaudited)	250,000,000	14,728,576	95,843,809	360,572,385
Balance as at June 30, 2024 (audited)	250,000,000	14,728,576	117,665,053	382,393,629
Total comprehensive income for the year Nine Months Ended March 31,2025				
- Profit after taxation	-	-	52,917,298	52,917,298
- Other comprehensive income	_		52,917,298	52,917,298
Transaction with owners - Final dividend @ 20% for the year ended June 30, 2024	-	-	(50,000,000)	(50,000,000)
Balance as at March 31, 2025 (unaudited)	250,000,000	14,728,576	120,582,351	385,310,927

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

CEO

Director

CONDENSED INTERIM STATEMENT OFCASH FLOWS

For the Nine Months ended March 31, 2025 (unaudited)

	Unaudited 31 March 2025	Unaudited 31 March 2024
CASH FLOWS FROM OPERATING ACTIVITIES Note	(Ru	pees)
Profit before taxation	81,583,145	125,444,561
Adjustments for non-cash items: Depreciation on property, plant and equipment Depreciation on right of use asset Amortization of software Recovery of receivable written off Long term advances written off Provision for expected credit loss Provision for staff retirement benefits Provision for Workers' Profit Participation Fund Profit on saving accounts Loss / (gain) on sale of operating fixed assets Finance costs 14 Cash generated from operating activities before	17,959,906 766,116 13,938 (2,762,572) - 3,590,242 6,046,054 4,293,820 (2,182,295) - 28,578,391 56,303,599 137,886,744	17,816,295 - 15,246 (396,296) 264,640 3,323,653 3,494,623 6,616,274 (2,061,310) 67,665 41,306,470 70,447,260 195,891,821
working capital changes	, ,	, ,
Effect on cash flow due to working capital changes (Increase) / decrease in current assets		
 Stock-in-trade Stores, spares and loose tools Trade debts Loans and advances Prepayments and other receivables 	117,253 (4,917,627) (42,547,160) (18,557,834) (10,802,221) (76,707,589)	(14,875,826) (5,599,997) (50,956,937) (17,827,635) (1,793,635) (91,054,030)
Increase in current liabilities		
 Trade and others payables Advance from customers 	102,347,648 (38,380) 102,309,268	(19,781,144) (4,494,538) (24,275,682)
Cash generated from operations Income tax paid Staff retirement benefit paid SWPPF Paid Finance cost paid	163,488,423 (39,542,799) (664,200) (275,668) (47,037,628) (87,520,295)	80.562,109 (37,781,307) (180,375) (21,087,153) (59,048,835)
Net cash generated from operating activities	75,968,128	21,513,274
CASH FLOWS FROM INVESTING ACTIVITIES		
Capital expenditure incurred Proceed from sale of fixes assets Profit on saving accounts Net cash generated from / (used in) investing activities	(90,410,846) - 2,182,295 (88,228,551)	(516,250) 69,998 2,061,310 1,615,058
CASH FLOWS FROM FINANCING ACTIVITIES		
Financing obtained during the period Financing repaid during the period Dividend paid Loan repaid to related parties Net cash (used in) / generated from financing activities	86,267,305 (18,792,737) (49,699,787) (26,680,995) (8,906,214)	(16,420,492) - - (16,420,492)
Net (decrease) / increase in cash and cash equivalents	(21,166,637)	6,707,840
Cash and cash equivalents at the beginning of the period	46,796,567	16,431,416
Cash and cash equivalents at the end of the period	25,629,930	23,139,256

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Samad Habib CEO

Kashif Habib Director ran Haque CFO

For the Nine Months ended March 31, 2025 (unaudited)

STATUS AND NATURE OF BUSINESS

- 1.1 Safe Mix Concrete Limited ("the Company") was incorporated on 04 April 2005 as Private Limited Company. Subsequently, it was converted into Public Limited Company on 21 February 2007 in accordance with the provisions of section 45 read with section 41(3) of the Companies Ordinance, 1984 (now repealed with the enactment of the Companies Act, 2017 on May 30, 2017). On 16 March 2010 the Company was listed on Karachi Stock Exchange. The principal activity of the Company is production and supply of ready mix concrete.
- 1.2 The registered office as well as the manufacturing unit of the Company is situated at Plot no. 1, Global Industry, Nusrat Bhutto Colony , North Nazimabad, Karachi.

2. BASIS OF PREPARATION

- 2.1 These condensed interim financial statements (here-in-after referred to as the 'interim financial statements') have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:
 - International Accounting Standard (IAS) 34, 'Interim Financial Reporting', issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
 - Provisions of, and directives issued under, the Companies Act, 2017.

Where the provisions of, and directives issued under, the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of, and directives issued under, the Companies Act, 2017 have been followed.

2.2 Basis of measurement

All the items in these interim financial statements have been measured at their historical cost.

2.3 Functional and presentation currency

Items included in these interim financial statements are measured using the currency of the primary economic environment in which the Company operates. These interim financial statements are presented in Pak Rupees which is the Company's functional and presentation currency.

2.4 Judgements and sources of estimation uncertainty

In preparing these interim financial statements, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those applied in the annual financial statements of the Company as at and for the year ended June 30, 2024.

2.5 Significant accounting policies

The significant accounting policies applied in the preparation of these interim financial statements are the same as those applied in the preparation of the annual financial statements of the Company for the year ended June 30, 2024.

For the Nine Months ended March 31, 2025 (unaudited)

			Unaudited 31 March 2025	Audited 30 June 2024
3.	PROPERTY, PLANT AND EQUIPMENT	Note	(Rup	ees)
	Operating fixed assets	3.1	270,417,200	276,007,874
3.1	Operating Assets- at the book value			
	Opening Book Value		276,007,874	296,802,818
	Add: Additions during the period /year Less: Disposals / write-off during the period / year -		12,369,232	2,832,250
	at net book valueDepreciation charged during the period /year		(17,959,906) (17,959,906) 270,417,200	(9,777) (23,617,417) (23,627,194) 276,007,874
4	STOCK-IN-TRADE			
	Cement Fly Ash Sand Crush Chemical		11,393,041 37,123 3,113,419 7,471,239 7,478,439 29,493,261	6,607,673 387,854 7,053,182 10,060,953 5,500,852 29,610,514
5.	TRADE DEBTS			
	Total trade debts outstanding Less : provision for expected credit loss		532,037,645 (142,802,569) 389,235,076	489,491,060 (141,974,899) 347,516,161
6.	LOANS AND ADVANCES			
	Loans to employees		1,793,275	1,814,005
	Advances Advances to suppliers Advances to staff for purchases		24,203,487 115,932 24,319,419	5,575,103 165,752 5,740,855
			26,112,694	7,554,860

For the Nine Months ended March 31, 2025 (unaudited)

		Unaudited 31 March 2025	Audited 30 June 2024
7	Note Note	(Rup	pees)
7.	PREPAYMENTS AND OTHER RECEIVABLES		
	Prepayment Other Receivables	6,832,703 7,011,153 13,843,855	2,659,240 382,394 3,041,634
8.	CASH AND BANK BALANCES		
	Cash in hand	116,730	162,677
	Cash at bank: - Balance held In current accounts - Balances held in saving accounts	14,449,152 11,064,048 25,513,200 25,629,930	3,699,713 42,934,177 46,633,890 46,796,567
9.	LONG TERM FINANCING - SECURED		
	Diminishing Musharka Facility - I Less: Current portion of long term finance shown under current liabilities	150,716,981 (52,700,762) 98,016,219	82,697,321 (23,392,865) 59,304,456
9.1	Diminishing Musharka Facility - I		
	Opening Carrying Amount Add: Facilities received during the period Less: Installments paid during the period	82,697,321 86,267,305 (18,247,645) 150,716,981	112,148,263 (29,450,942) 82,697,321
10.	TRADE AND OTHER PAYABLES		
	Trade creditors Withholding tax payable Accrued expenses Worker's Profit Participation Fund Payable Worker's Welfare Fund payable Sindh Sales tax payable Other payables	229,560,928 3,779,054 2,674,529 57,137,733 1,715,311 1,494,964 6,011,990 302,374,509	121,518,273 1,594,877 14,736,886 48,762,550 1,715,311 - 3,323,781 191,651,678

For the Nine Months ended March 31, 2025 (unaudited)

11. CONTINGENCIES AND COMMITMENTS

Contingencies:

There has been no change in the status of the contingent liabilities as reported in note 23.1 to the annual financial statements of the Company for the year ended June 30, 2024.

Commitments:

There are no material commitments as at March 31, 2025 (June 30, 2024: Nil)

		Nine Mon	ths ended	Quarte	r ended
		Unaudited 31 March 2025	Unaudited 31 March 2024	Unaudited 31 March 2025	Unaudited 31 March 2024
12.	REVENUE - NET	(Ru _l	pees)	(Ru	pees)
	Sale of concrete mix Less : Sindh sale tax	1,288,282,513 (168,036,849) 1,120,245,663	1,069,923,731 (123,324,541) 946,599,190	338,841,739 (66,114,598) 272,727,141	434,942,477 (50,273,601) 384,668,876
13.	COST OF SALES				
	Raw materials and stores consumed Fuel and power Salaries, wages and other benefits Depreciation Repair and maintenance Site preparation and sample testing Insurance expenses Fees and subscription Equipment hiring charges	739,730,882 94,150,094 84,262,199 15,975,241 12,035,722 3,241,448 2,055,769 510,000 7,186,913	548,095,130 82,562,809 68,993,303 17,010,946 7,113,873 2,761,794 2,535,566 510,000 1,999,166 731,582,587	304,424,262 33,627,773 31,636,129 5,395,038 7,899,878 1,142,388 647,975 - 3,804,768 388,578,211	232,574,826 31,733,011 27,709,675 5,551,513 2,836,468 1,031,366 864,071 - 904,800 303,205,730
14.	FINANCE COST				
	Bank charges Interest on workers' profit participation fund Markup on borrowings	26,698 4,357,598 24,194,095 28,578,391	62,756 6,270,027 34,973,687 41,306,470	20,749 1,431,328 6,223,068 7,675,145	715 2,074,809 10,996,823 13,072,347

For the Nine Months ended March 31, 2025 (unaudited)

15. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

The related party comprise of associated companies, directors and key management personnel. The transactions entered into, and the balances held with, related parties during the period are as follows:

15.1 Transactions with related parties

Name of related party	Nature of relationship	Particulars	Nine Months Ende 31 March 2025	31 March 2024
			Rupe	es ———
Power Cement limited	Company under common control	Purchases made during the period	440,585,512	267,873,590
Javedan Corporation Limited	Company under common control	Sales made during the period	45,152,076	24,151,178
Mr. Abdus Samad Mr. Abdus Samad Mr. Abdus Samad Mr. Abdus Samad	Chief Executive Officer Chief Executive Officer Chief Executive Officer Chief Executive Officer	Interest accrued during the period Interest paid during the period Repayment of Loan Sales made during the period	11,301,004 34,117,652 26,680,995 9,137,249	16,056,976 1,500,000
Globe Residency REIT	Company under common control	Sales made during the period	365,734,097	294,559,422
Rahat Residency REIT	Company under common control	Sales made during the period	66,135,244	53,114,140
Signature Residency REIT	Company under common control	Sales made during the period	49,200,293	59,943,225
Silk Islamic Development REIT	Company under common control	Sales made during the period	-	

15.2 Balances with Related Parties

Name of related party	Nature of relation ship	Particulars	Unaudited 31 March 2025 Rupee	2024
Power Cement limited	Company under common control	Amount payable as at period end	72,229,870	9,572,738
Javedan Corporation Limited Javedan Corporation Limited	Company under common control Company under common control	Amount receivable as at period end Advances as at period end	7,690,983	4,704,966
Mr. Abdus Sanad Mr. Abdus Sanad Mr. Abdus Sanad	Chief Executive Officer Chief Executive Officer Chief Executive Officer	Loan payable as at period end Amount receivable as at period end Markup payable as at period end	60,319,005 2,071,573 2,062,016	87,000,000 24,878,663
Naya Nazimabad Apartment REIT	Company under common control	Amount receivable as at period end	10,317,980	
Globe Residency REIT	Company under common control	Amount receivable as at period end	101,223,555	182,712,203
Rahat Residency REIT	Company under common control	Amount receivable as at period end	40,518,965	11,400,808
Signature Residency REIT	Company under common control	Amount receivable as at period end	38,018,041	10,736,530
Silk Islamic Development REIT	Company under common control	Amount receivable as at period end	5,483	5,482

For the Nine Months ended March 31, 2025 (unaudited)

16. General

16.1 Date of authorization for issue of these interim financial statements

These interim financial statements have been authorized for issue by the Board of Directors of the Company in their meeting held on April 25, 2025.

16.2 Level of rounding

In these interim financial statements, all the figures have been rounded off to the nearest rupee.

Samad Habib CEO Kashif Habib Director

BOOK POST PRINTED MATTER



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