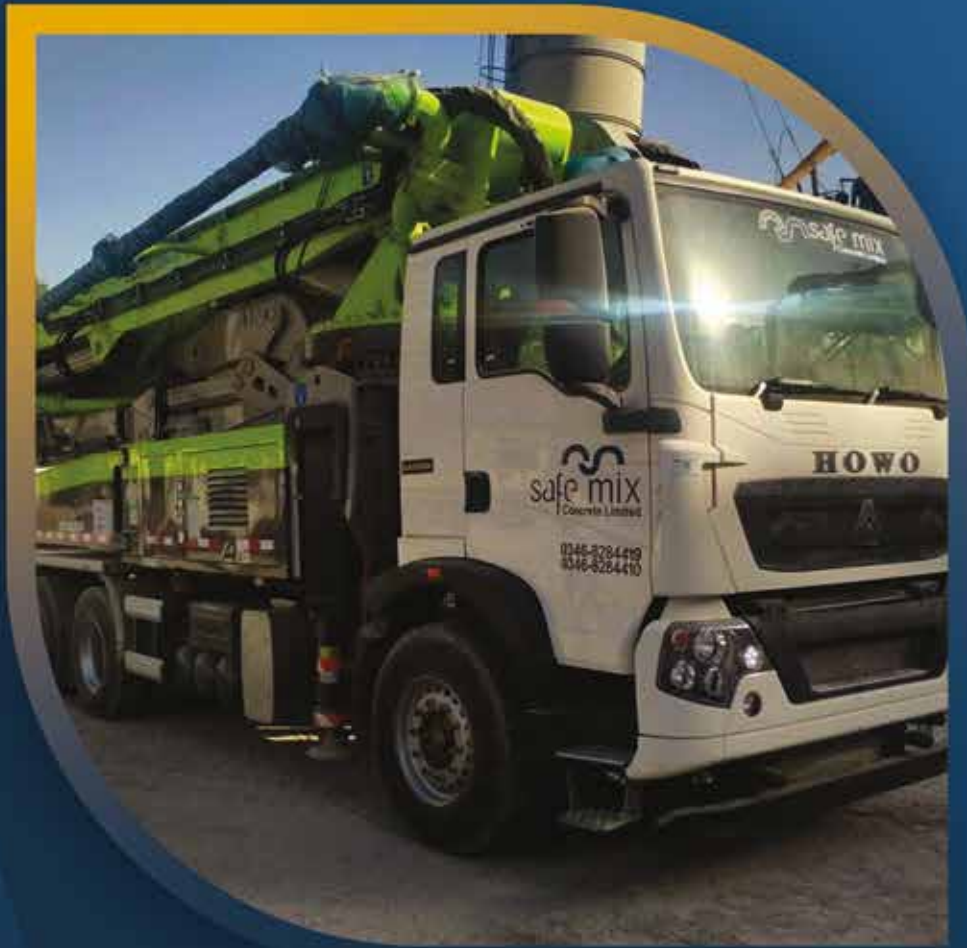




***Nine months ended Report
March 2024***



**BUILDING
EXCELLENCE**

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COMPANY INFORMATION

BOARD OF DIRECTORS

Mr. Abdus Samad Habib
Syed Najmudduja Jaffri
Mr. Kashif Habib
Mr. Ahsan Anis
Mr. Anna Samad
Mr. Abdul Qadir
Mr. Muhammad Siddiq Khokhar

AUDIT COMMITTEE

Mr. Abdul Qadir- CHAIRMAN
Mr. Kashif Habib
Mr. Ahsan Anis

HUMAN RESOURCES & REMUNERATION COMMITTEE

Mr. Muhammad Siddiq Khokhar
Mr. Kashif Habib
Syed Najmudduja Jaffri

CHIEF FINANCIAL OFFICER

Mr. Imran Haque

COMPANY SECRETARY

Mr. Imran Haque

AUDITORS

RAHMAN SARFARAZ RAHIM IQBAL RAFIQ
CHARTERED ACCOUNTANTS

LEGAL ADVISOR

ADVOCATE AHSAN-UL-HAQ ADVOCATES AND
CORPORATE COUNCIL

BANKERS AND FINANCIAL INSTITUTIONS

HABIB METROPOLITAN BANK
THE BANK OF PUNJAB
BANK ISLAMI PAKISTAN LIMITED
BANK ALFALAH LIMITED
SUMMIT BANK LIMITED
MEEZAN BANK LIMITED

REGISTERED Office

Plot # 1, Global Industry,
Nusrat Bhutto Colony, North Nazimbad,
Karachi, Pakistan.
Tel: 92 345 2025369
www.safemixlimited.com

SHARES REGISTRAR

THK Associates (Private) Limited



Directors' Review Report

The Board of Directors of your Company are pleased to present their review report on the consolidated interim financial and operational performance of your company for the nine-month ended March 31, 2024.

Particulars	Nine Months Ended March 2024	Nine Months Ended March 2023	Quarter Ended March 2024	Quarter Ended March 2023
	-----Rupees-----		-----Rupees-----	
Net Sales	946,599,190	1,077,757,975	384,668,876	420,705,220
Cost of sales	(731,582,587)	(829,993,764)	(303,205,730)	(331,464,358)
Gross Profit / (Loss)	215,016,603	247,764,211	81,463,146	89,240,862
Profit/(Loss) before Taxation	125,444,561	185,641,765	50,196,908	65,423,830
Taxation	(39,166,838)	(57,593,379)	(14,228,918)	(15,648,830)
Profit/(Loss) after Taxation	<u>86,277,723</u>	<u>128,048,836</u>	<u>35,967,990</u>	<u>49,775,286</u>
Earnings / (Loss) Per Share-Basic and Diluted	<u>3.45</u>	<u>5.12</u>	<u>1.44</u>	<u>1.99</u>

During the period under review your Company achieved sales of PKR 946.599 million as compared to PKR 1077.757 million over the corresponding period resulting in negative variance of 12.17%. This reduction in sale is mainly due to slow down of ongoing projects caused by increased interest rates. The cost of sales for the period remained at PKR 731.582 million as compared to PKR 829.993 million in the corresponding period depicting a 11.86 % reduction of cost which coincides with the reduction in current period sales. The Gross Margin of the Company for the current period is 22.71% as compared to 23.00% in the corresponding period. The administrative and selling expenses for the period stood at PKR 40.331 million as compared to PKR 34.591 million in the corresponding period.

The profit after taxation for the period arrived at PKR 86.278million as compared to profit after taxation of PKR 128.048 million in the corresponding period.

Future Outlook

Pakistan is still in the midst of significant economic and political challenges. More likely, it could continue to impact the markets of investment climate at least in the short term to medium term. The country's economic stability is contingent upon its ability to secure the new IMF program and reduction trend in interest rates. Upon relaxation in upcoming monetary policy, one can expect betterment in local Real Estate sector.

Your management is assessing the situation regularly and adopting the measures to keep the rising costs under control through extensive R&D and by adopting austerity measures in day-to-day operations.

Acknowledgement

The Management of your Company would like to thank all the shareholders, financial institutions, customers, individuals and staff members who have been associated with the Company for their support and cooperation. Further, we would also like to thank SECP and management of PSX for their continue support and guidance.

For and behalf of the board



Samad Habib
Chief Executive & Director



Kashif Habib
Director




CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

As at March 31, 2024

		Unaudited 31 March 2024	Audited 30 June 2023
	Note	(Rupees)	
ASSETS			
Non-current assets			
Property, plant and equipment	3	279,365,110	296,802,818
Intangibles		188,024	203,270
Long term deposits		23,500	23,500
Long term advances to employees		493,366	758,006
Deferred taxation - net		32,851,761	49,303,276
		<u>312,921,761</u>	<u>347,090,870</u>
Current assets			
Stock-in-trade	4	40,371,594	25,495,768
Stores, spares and loose tools		19,062,698	13,462,701
Trade debts	5	378,237,697	330,208,117
Loans and advances	6	21,190,686	3,363,051
Prepayments and other receivables	7	4,494,844	2,701,209
Taxation - net		21,295,900	6,229,916
Cash and bank balances	8	23,139,255	16,431,416
		<u>507,792,674</u>	<u>397,892,178</u>
Total assets		<u>820,714,435</u>	<u>744,983,048</u>
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorized capital			
35,000,000 (June 30, 2023: 35,000,000) ordinary share of Rs. 10 each		<u>350,000,000</u>	<u>350,000,000</u>
Issued, subscribed and paid up capital		<u>250,000,000</u>	<u>250,000,000</u>
Capital reserve			
Share premium		14,728,576	14,728,576
Revenue reserve			
Unappropriated profits		<u>95,843,809</u>	<u>9,566,086</u>
		<u>360,572,385</u>	<u>274,294,662</u>
Non-current liabilities			
Long term financing - secured	9	72,167,595	92,584,308
Staff retirement benefits		15,925,855	12,611,608
		<u>88,093,450</u>	<u>105,195,916</u>
Current liabilities			
Trade and other payables	10	210,221,079	217,115,922
Advance from customers		31,527,787	36,022,325
Current maturity of long term financing	9	23,560,176	19,563,955
Loan from director		87,000,000	87,000,000
Accrued markup		19,739,558	5,790,268
		<u>372,048,600</u>	<u>365,492,470</u>
Contingencies and commitments	11		
Total equity and liabilities		<u>820,714,435</u>	<u>744,983,048</u>

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.


Samad Habib
 CEO


Kashif Habib
 Director


Imran Haque
 CFO

CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS

For the Nine Months and quarter ended March 31, 2024 (unaudited)

	Note	Nine Month Ended		Quarter ended	
		Unaudited 31 March 2024	Unaudited 31 March 2023	Unaudited 31 March 2024	Unaudited 31 March 2023
		(Rupees)		(Rupees)	
Revenue - net	12	946,599,190	1,097,534,378	384,668,876	426,578,233
Cost of revenue	13	(731,582,587)	(829,993,764)	(303,205,730)	(331,464,358)
Gross profit		215,016,603	267,540,614	81,463,146	95,113,875
Administrative expenses		(38,228,961)	(33,083,885)	(17,197,427)	(16,300,030)
Selling and distribution expenses		(2,101,381)	(1,507,737)	(539,523)	(274,361)
		(40,330,342)	(34,591,622)	(17,736,950)	(16,574,391)
Operating profit		174,686,261	232,948,992	63,726,196	78,539,484
Other expenses		(13,230,723)	(20,414,445)	(2,641,943)	(5,289,837)
Other income		5,295,493	2,118,457	2,185,002	2,073,191
		(7,935,230)	(18,295,988)	(456,941)	(3,216,646)
Finance costs	14	(41,306,470)	(29,011,245)	(13,072,347)	(9,899,008)
Profit before taxation		125,444,561	185,641,759	50,196,908	65,423,830
Taxation		(39,166,838)	(57,593,379)	(14,228,918)	(15,648,544)
Profit / (loss) after taxation		86,277,723	128,048,380	35,967,990	49,775,286
Earning / (loss) per share - basic and diluted		3.45	5.12	1.44	1.99

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.


Samad Habib
 CEO


Kashif Habib
 Director



Imran Haque
 CFO

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME

For the Nine Months and quarter ended March 31, 2024 (unaudited)

	Nine Month Ended		Quarter ended	
	Unaudited 31 March 2024	Unaudited 31 March 2023	Unaudited 31 March 2024	Unaudited 31 March 2023
	(Rupees)		(Rupees)	
Profit / (loss) after taxation	86,277,723	128,048,380	35,967,990	49,775,286
Other comprehensive income	-	-	-	-
Total comprehensive income / (loss) for the period	86,277,723	128,048,380	35,967,990	49,775,286

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.



Samad Habib
CEO



Kashif Habib
Director



Imran Haque
CFO

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY

For the Nine Months and quarter ended March 31, 2024 (unaudited)

	Issued subscribed and paid-up capital	Loan from related party	Capital reserve	Revenue reserve	Total
			Share premium	Accumulated losses	
(Rupees)					
Balance as at June 30, 2022 (audited)	250,000,000	87,000,000	14,728,576	(122,527,313)	229,201,263
Total comprehensive income for the year Nine Months Ended March 31, 2023					
- Profit after taxation	-	-	-	78,273,100	78,273,100
- Other comprehensive income	-	-	-	-	-
	-	-	-	78,273,100	78,273,100
Balance as at March 31, 2023 (unaudited)	250,000,000	87,000,000	14,728,576	(44,254,213)	307,474,363
Balance as at June 30, 2023 (audited)	250,000,000	-	14,728,576	9,566,086	274,294,662
Total comprehensive income for the year Nine Months Ended March 31, 2024					
- Profit after taxation	-	-	-	86,277,723	86,277,723
- Other comprehensive income	-	-	-	-	-
	-	-	-	86,277,723	86,277,723
Balance as at March 31, 2024 (unaudited)	250,000,000	-	14,728,576	95,843,809	360,572,385

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.


Samad Habib
 CEO


Kashif Habib
 Director



Imran Haque
 CFO

CONDENSED INTERIM STATEMENT OF CASH FLOWS

For the Nine Months and quarter ended March 31, 2024 (unaudited)

	Note	Unaudited 31 March 2024	Unaudited 31 March 2023
		(Rupees)	
CASH FLOWS FROM OPERATING ACTIVITIES			
Profit before taxation		125,444,561	185,641,759
Adjustments for non-cash items:			
- Depreciation on property, plant and equipment		17,816,295	22,951,385
- Amortization of software		15,246	-
- Recovery of receivable written off		(396,296)	-
- Long term advances written off		264,640	-
- Fixed assets write off		-	8,864,502
- Provision for expected credit loss		3,323,653	1,573,172
- Provision for staff retirement benefits		3,494,623	1,861,442
- Provision for Workers' Profit Participation Fund		6,616,274	9,780,927
- Profit on saving accounts	14	(2,061,310)	(532,244)
- Loss / (gain) on sale of operating fixed assets		67,665	(737,971)
- Finance costs	14	41,306,470	29,011,245
		70,447,260	72,772,458
Cash generated from operating activities before working capital changes		195,891,821	258,414,217
Effect on cash flow due to working capital changes (increase) / decrease in current assets			
- Stock-in-trade		(14,875,826)	(9,910,512)
- Stores, spares and loose tools		(5,599,997)	(10,463,598)
- Trade debts		(50,956,937)	(131,846,838)
- Loans and advances		(17,827,635)	-
- Prepayments and other receivables		(1,793,635)	30,841,451
		(91,054,030)	(121,379,497)
Increase in current liabilities			
- Trade and others payables		(19,781,144)	110,248,551
- Advance from customers		(4,494,538)	(130,891,703)
		(24,275,682)	(20,643,152)
Cash generated from operations		80,562,109	116,391,568
Income tax paid		(37,781,307)	(22,091,910)
Staff retirement benefit paid		(180,375)	-
Finance cost paid		(21,087,153)	(31,144,793)
		(59,048,835)	(53,236,703)
Net cash generated from operating activities		21,513,274	63,154,865
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital expenditure incurred		(516,250)	(3,614,172)
Long term advances paid		-	137,500
Proceed from sale of fixes assets		69,998	2,500,000
Profit on saving accounts		2,061,310	532,244
Long term deposit paid		-	(12,500)
Net cash generated from / (used in) investing activities		1,615,058	(456,928)
CASH FLOWS FROM FINANCING ACTIVITIES			
Financing obtained during the period		-	(1,613,080)
Financing repaid during the period		(16,420,492)	-
Short term borrowing obtained		-	-
Short term borrowing repaid		-	(65,000,000)
Loan repaid to related parties		-	(18,118,274)
Net cash (used in) / generated from financing activities		(16,420,492)	(84,731,354)
Net (decrease) / increase in cash and cash equivalents		6,707,840	(22,033,417)
Cash and cash equivalents at the beginning of the period		16,431,416	26,474,945
Cash and cash equivalents at the end of the period		23,139,256	4,441,528

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.


Samad Habib
 CEO


Kashif Habib
 Director


Imran Haque
 CFO

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

For the Nine Months and quarter ended March 31, 2024 (unaudited)

1. STATUS AND NATURE OF BUSINESS

1.1 Safe Mix Concrete Limited ("the Company") was incorporated on 04 April 2005 as Private Limited Company. Subsequently, it was converted into Public Limited Company on 21 February 2007 in accordance with the provisions of section 45 read with section 41(3) of the Companies Ordinance, 1984 (now repealed with the enactment of the Companies Act, 2017 on May 30, 2017). On 16 March 2010 the Company was listed on Karachi Stock Exchange. The principal activity of the Company is production and supply of ready mix concrete.

1.2 The registered office as well as the manufacturing unit of the Company is situated at Plot no. 1, Global Industry, Nusrat Bhutto Colony, North Nazimabad, Karachi.

2. BASIS OF PREPARATION

2.1 These condensed interim financial statements (here-in-after referred to as the 'interim financial statements') have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, 'Interim Financial Reporting', issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of, and directives issued under, the Companies Act, 2017.

Where the provisions of, and directives issued under, the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of, and directives issued under, the Companies Act, 2017 have been followed.

2.2 Basis of measurement

All the items in these interim financial statements have been measured at their historical cost.

2.3 Functional and presentation currency

Items included in these interim financial statements are measured using the currency of the primary economic environment in which the Company operates. These interim financial statements are presented in Pak Rupees which is the Company's functional and presentation currency.

2.4 Judgements and sources of estimation uncertainty

In preparing these interim financial statements, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those applied in the annual financial statements of the Company as at and for the year ended June 30, 2023.

2.5 Significant accounting policies

The significant accounting policies applied in the preparation of these interim financial statements are the same as those applied in the preparation of the annual financial statements of the Company for the year ended June 30, 2023.

		Unaudited 31 March 2024	Audited 30 June 2023
	Note	(Rupees)	
3. PROPERTY, PLANT AND EQUIPMENT			
Operating fixed assets	3.1	279,365,110	296,802,818
3.1 Operating Assets- at the book value			
Opening Book Value		296,802,818	328,930,166
Add: Additions during the period /year		516,250	5,830,148
Transfers from capital work in progress		-	1,039,210
		516,250	6,869,358
Less: Disposals / write-off during the period / year -			
- at net book value		(137,663)	(1,762,029)
- Assets written off		-	(8,770,143)
- Depreciation charged during the period /year		(17,816,295)	(28,464,534)
		(17,953,958)	(38,996,706)
		279,365,110	296,802,818
4 STOCK-IN-TRADE			
Cement		12,369,393	-
Fly Ash		182,652	455,898
Sand		7,929,061	8,449,438
Crush		11,473,487	9,693,222
Chemical		8,417,001	6,897,210
		40,371,594	25,495,768
5. TRADE DEBTS			
Total trade debts outstanding		514,548,922	463,591,985
Less : provision for expected credit loss		(136,311,225)	(133,383,868)
		378,237,697	330,208,117
6. LOANS AND ADVANCES			
Loans to employees		1,076,105	1,140,592
Advances to suppliers			
- to suppliers		19,630,301	2,085,417
- to staff for purchases		484,280	137,042
		20,114,581	2,222,459
		21,190,686	3,363,051



7. PREPAYMENTS AND OTHER RECEIVABLES

Prepayment
Insurance
Other Receivables

**Unaudited
31 March
2024**Audited
30 June
2023

Note

(Rupees)

4,192,317	2,154,975
302,527	540,234
4,494,844	<u>2,701,209</u>

8. CASH AND BANK BALANCES

Cash in hand

37,612	47,130
---------------	--------

Cash at bank:

- Balance held in current accounts
- Balances held in saving accounts

18,742,714	393,500
4,358,929	15,990,786
23,101,643	16,384,286
23,139,255	<u>16,431,416</u>

9. LONG TERM FINANCING - SECURED

Diminishing Musharka Facility - I
Less: Current portion of long term finance shown under
current liabilities

95,727,771	112,148,263
(23,560,176)	(19,563,955)
72,167,595	<u>92,584,308</u>

9.1 Diminishing Musharka Facility - I

Opening Carrying Amount
Add: Facilities received during the period
Less: Installments paid during the period

112,148,263	118,034,615
-	13,004,800
(16,420,492)	(18,891,152)
95,727,771	<u>112,148,263</u>

10. TRADE AND OTHER PAYABLES

Trade creditors
Withholding tax payable
Accrued expenses
Worker's Profit Participation Fund Payable
Worker's Welfare Fund payable
Sindh Sales tax payable
Other payables

131,080,952	132,050,917
1,412,512	10,715,051
10,213,979	12,535,117
49,026,004	36,139,703
1,715,311	1,715,311
11,181,244	20,636,042
5,591,077	3,323,781
210,221,079	<u>217,115,922</u>

11. CONTINGENCIES AND COMMITMENTS

Contingencies:

There has been no change in the status of the contingent liabilities as reported in note 23.1 to the annual financial statements of the Company for the year ended June 30, 2023.

Commitments:

There are no material commitments as at March 31, 2024 (June 30, 2023: Nil)

	Note	Nine Month ended (Un-audited)		Quarter ended (un-audited)	
		31 March 2024	31 March 2023	31 March 2024	31 March 2023
		(Rupees)		(Rupees)	
12. REVENUE - NET					
Sale of concrete mix		1,069,923,731	1,217,866,512	434,942,477	475,013,944
Less : Sindh sale tax		(123,324,541)	(140,108,537)	(50,273,601)	(54,308,724)
		<u>946,599,190</u>	<u>1,077,757,975</u>	<u>384,668,876</u>	<u>420,705,220</u>
13. COST OF SALES					
Raw materials and stores consumed		548,095,130	632,910,892	232,574,826	262,684,175
Fuel and power		82,562,809	90,614,079	31,733,011	30,591,709
Salaries, wages and other benefits		68,993,303	56,498,804	27,709,675	20,260,289
Depreciation		17,010,946	21,131,796	5,551,513	7,840,443
Repair and maintenance		7,113,873	17,651,637	2,836,468	6,144,247
Site preparation and sample testing		2,761,794	4,829,404	1,031,366	1,920,139
Insurance expenses		2,535,566	2,401,453	864,071	788,920
Fees and subscription		510,000	-	-	-
Equipment hiring charges		1,999,166	3,955,699	904,800	1,234,436
		<u>731,582,587</u>	<u>829,993,764</u>	<u>303,205,730</u>	<u>331,464,358</u>
14. FINANCE COST					
Bank charges		62,756	43,749	715	17,840
Interest on workers' profit participation fund		6,270,027	3,916,883	2,074,809	1,819,397
Markup on borrowings	14.1	34,973,687	25,050,613	10,996,823	8,061,771
		<u>41,306,470</u>	<u>29,011,245</u>	<u>13,072,347</u>	<u>9,899,008</u>



15. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

The related party comprise of associated companies, directors and key management personnel. The transactions entered into, and the balances held with, related parties during the period are as follows:

15.1 Transactions with related parties

			Nine Months Ended	
			31 March 2024	31 March 2023
			(Rupees)	
<i>Power Cement limited</i>	Company under common control	Purchases made during the period	267,873,590	276,420,006
<i>Javedan Corporation</i>	Company under common control	Sales made during the period	24,151,178	170,789,493
<i>Mr. Arif Habib</i>	Associate person Lineal Ascendant of CEO	Loan received during the period	-	-
		Loan paid during the period	-	-
<i>Arif Habib Corporation Limited</i>	Company under common control	Loan received during the period	-	-
		Loan paid during the period	-	18,118,274
		Interest accrued during the period	-	-
		Interest paid during the period	-	2,740,983
<i>Mr. Abdus Samad</i>	Company under common control	Loan received during the period	-	-
		Loan paid during the period	-	-
		Interest accrued during the period	16,056,976	-
		Interest paid during the period	1,500,000	-
<i>Global Residency REIT</i>	Company under common control	Sales made during the period	294,559,422	635,363,883
<i>Rahat Residency Reit</i>	Company under common control	Sales made during the period	53,114,140	46,390,022
<i>Signature Residency Reit</i>	Company under common control	Sales made during the period	59,943,225	-
<i>Silk Islamic Development</i>	Company under common control	Sales made during the period	-	2,382,241

15.2 Balances with Related Parties

Name of related party	Nature of relationship	Particulars	Unaudited 31 March 2024	Audited 30 June 2023
			(Rupees)	
<i>Power Cement limited</i>	Company under common control	Amount payable as at period end	15,011,089	11,969,856
<i>Javedan Corporation Limited</i>	Company under common control	Advances as at period end	24,149,705	30,035,492
<i>Mr. Arif Habib</i>	Associate person Lineal Ascendant of CEO	Loan payable as	-	-
<i>Mr. Abdus Samad</i>	Chief Executive Officer	Loan payable as	8,700,000	87,000,000
<i>Mr. Abdus Samad</i>	Chief Executive Officer	Markup payable	19,780,027	5,223,051
<i>Arif Habib Corporation Limited</i>	Company under common control	Loan payable as	-	-
		Interest Payable	-	-
<i>Global Residency REIT</i>	Company under common control	Amount receivable	181,855,850	196,193,785
<i>Rahat Residency Reit</i>	Company under common control	Amount receivable	15,826,063	6,860,469
<i>Signature Residency Reit</i>	Company under common control	Amount receivable	20,036,533	2,595,035
<i>Silk Islamic Development</i>	Company under common control	Amount receivable	5,483	70,356

16. General

16.1 Date of authorization for issue of these interim financial statements

These interim financial statements have been authorized for issue by the Board of Directors of the Company in their meeting held on _____.

16.2 Level of rounding

In these interim financial statements, all the figures have been rounded off to the nearest rupee.

16.3 Reclassification of corresponding figures

Corresponding figures have been rearranged and reclassified in these financial statements, wherever necessary, for the purpose of comparison. Major reclassification are detailed hereunder:

Reclassification from component	Reclassification to component	Note	-- Rupees --
Other Income (Grouting income)	Revenue - net (Jul-22 to Mar-23)	12	19,776,403
Other Income (Grouting income)	Revenue - net (Jan-23 to Mar-23)	12	5,873,013



Samad Habib
 CEO



Kashif Habib
 Director



Imran Haque
 CFO

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